

Relationship Management in Project Delivery — 2 day workshop

For those involved in project management and delivery – a practical and applicable approach

This two-day, industry-relevant workshop focuses on breaking down the traditional 'adversarial' environment that many projects endure, replacing it with fresh knowledge and skills that will guide the implementation of strong collaborative relationship management approaches.

The workshop will use interactive and case study approaches to:

- compare 'old' and 'new' project delivery systems
- identify the critical importance of human relationships and behaviours that impact on project delivery
- explore the benefits of relationship management principles in projects
- identify strengths and weaknesses in project relationships and manage them
- address client management issues
- utilise tools to implement relationship management principles
- identify how to develop this new approach through the organisation.



Facilitator - Graham Scott

B. App Science Dip. Psychology
Masters Org. Psychology

Graham provides expertise for project success. From his consultancy business based in Brisbane and specialising in Relationship Management both nationally and internationally, Graham's recent projects include Qld. Dept. of Main Roads, Alinta Gas WA, Leightons, Brisbane City Council and the Gateway upgrade project.

Graham has been closely involved in the development of this two-day workshop as well as the Queensland University of Technology's 'Relationship Management' unit for post graduates. Graham also lectures in Project Management at QUT.

For **further information** on how to implement this workshop in-house or as a continuing professional education program, contact Lyn Pearson, Education & Training, *Construction Innovation* (07 3864 9295) or email on l.pearson@construction-innovation.info

Project Link

Construction Innovation funded the three year research project, the results of which form the basis for both courses. For more details, check out "Value in Project Delivery Systems: Facilitating a Change in Culture Relationship Management in Construction Projects the positive way forward"

http://www.construction-innovation.info/images/pdfs/Culture_Change_brochure.pdf