



Clients and Innovation

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Methodology

- Six case studies between April-Dec 2003
- Nominated by industry partners
- Had to have measured benefits
- Those with greatest benefit selected
- Interviewed clients, contractors, consultants and suppliers
- Qld, Vic, NSW

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Innovation Case Studies

William McCormack Place, Cairns



Thermal Tank



Thermal Wheel

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Innovation Case Studies

Suncorp Stadium, Brisbane




Clever Planks, showing rebates and steel studs that facilitated composite connection to steel beams

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Innovation Case Studies

Ian Potter Centre, National Gallery Victoria, Melbourne

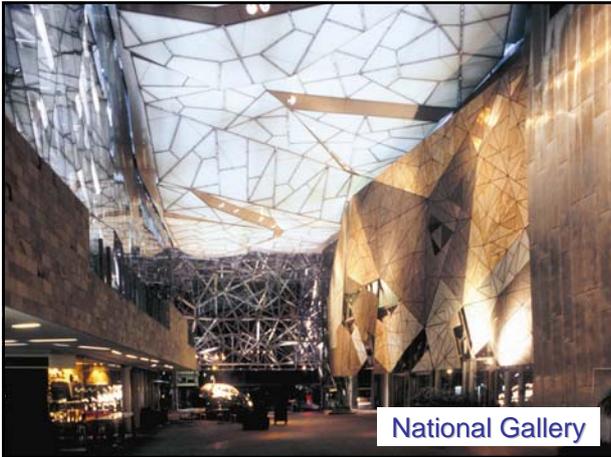


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William McCormack Place

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Clients Driving Innovation

- Expertly cross-checking innovation ideas
- Accommodating risk
- Inviting early user involvement
- Making innovation an element of prequalification programs
- Offering Incentivised Contracts

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Thank You

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