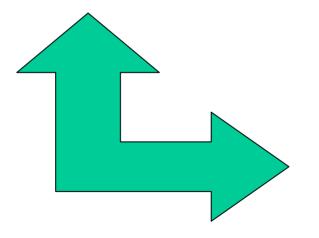
PROJECT DELIVERY STRATEGIES

- LOW MARGINS
- •INEQUITABLE SHARING OF RISK
- ADVERSARIAL CONTRACTUAL RELATIONSHIPS
- HIGH COST OF TENDERING
- COMMERCIAL BARRIERS



- PROBITY
- VALUE FOR MONEY
- **•UTILITY**
- •PERFORMANCE
- QUALITY



VALUE ALIGNMENT

